

## **Distributor Authorization Letter**

This is to certify that **VALLABH IMPEX INDIA PVT LTD**, with its registered address at 14,3<sup>RD</sup> Floor, Ahmed Mansion, 366, Lamington Road, Mumbai 400 007, and tax identification number 27AAACV3586B1ZE, is hereby authorized by **AVIC International Aero-Development Corporation(AVICADE)** (hereinafter referred to as "the Manufacturer") as an official distributor of all our products in the India.

The authorization period commences on  $\underline{10^{th} Dec. 2024}$  and expires on  $\underline{10^{th} Dec.}$   $\underline{2025}$ . During this period, the distributor is entitled to:

- 1. Promote, market and sell authorized products in the specified territory, adhering to the Manufacturer's marketing and sales strategies and guidelines.
- 2. Use the Manufacturer's trademarks, logos and product images related to the authorized products only for promoting and selling within the authorization scope, with prior written approval for specific usage.
- 3. Offer pre-sales and after-sales services to local customers, including product inquiries, technical support and warranty services, strictly following the Manufacturer's service standards.

## The distributor shall also:

- 1. Avoid actions that harm the Manufacturer's reputation or brand, like false ads, selling fakes or illegal business.
- 2. Keep precise records of sales and customer data, and provide them for audit and analysis when required.
- 3. Report market info, customer feedback and competition affecting sales quickly.
- 4. Comply with all laws, regulations and industry norms in operations (Including but not limited to laws and regulations related to export control).

This authorization is non-transferable and non-exclusive, and the Manufacturer reserves the right to revoke this authorization at any time in the event of a breach of any of the terms and conditions herein or for other justifiable reasons.

In witness whereof, the Manufacturer has caused this authorization letter to be executed by its duly authorized representative on 10<sup>th</sup> Dec. 2024.

**AVIC International Aero-Development Corporation** 

